

Mayfair Specialist Courses: Workshop on Incoterms



Welcome to Mayfair Training

*"To **connect** organisations and individuals to professional certified training solutions"*

Mayfair Professional Academy (MPA) is the body established to meet our vision. MPA offers three routes to certification:

- *Mayfair Certification*
 - *Mayfair Specialist Courses*
- *Business & Management Certification*
- *Professional Certification*

Each route has been specifically chosen to ensure that the diverse and wide needs of customers are met. Experience shows us that clients require outstanding academic programs, professional recognition and also bespoke customised solutions. All our solutions are focused on the knowledge and skills needed to perform in the real-world.

The challenges facing individuals and corporations are continually changing and we endeavour to focus on general management skills, business skills, and project management personal effectiveness with a focus on leading to Certification.

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Mayfair Training Ltd. is registered in England & Wales Company Registration Number 7130154

Mayfair Specialist Courses: Workshop on Incoterms

Module Overview

This programme is part of a Specialist Provision at Mayfair Training. This programme forms part of a series of courses suitable for Employees, professionals working in this field. The programme is delivered by an experienced practitioner, who has worked, trained and helped corporation and banks to create better understanding in practices and systems.

Objectives

To sharpen the ability of participants to recognize warning signals of problem loans early

To understand the ways to minimize problem loans and to deal with them once they surface.

Target

Credit Review and Credit Policy Officers

Methodology PP Presentations, Case Studies and Practical exercises

Duration

This is a two day course.

Course Outline:

- Monitoring of Advances – Problem borrowing accounts – Symptoms – Causes – Sources of **detection** – Handling of such accounts — Review of facilities and advances sanctioned.
- Problem loan administration- Preventing and resolving Non Performing Loans- Loan Work- out Strategies
- Classified Accounts, UAE Central Bank Directives
- Brief overview of the Relevant UAE Federal Laws governing banking (related to Credit) in UAE.
- Potential impact of problem loans on the Bank's portfolio, reputation, and customer base

Accreditation

Mayfair Certification

This course is subject to change/updates

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